



# Reseller Key Facts EN

## Introduction - Making Profits Together

We want you to make a profitable business by selling ScanToPDF products to your clients. We will do everything we can to assist you and support you as a reseller. You will be working with a product that has over 35,000 users in 105 countries and a company that has over 18 years experience of supplying document capture solutions, so you can be confident that you are selling a proven product from a proven company.

As a reseller we will give you a unique coupon code. When you use this code, either on-line or quoted in a purchase order, to buy any ScanToPDF product you will a discount. The amount of discount you are given will depend on the sales volumes you have achieved and starts at 10% as a simple introduction/product recommending agent. If you intend to handle all the customer interaction (sales, admin, support) your starting discount will be 20%.

## Does it cost anything to be a reseller?

No it's free and you will get the pre-agreed discount from the 1st order you place. In addition, we will not ask you to enter into any form of agreement, or require any financial commitment from you.

## Solutions for Business

We have a number of packaged business solutions and we can also use our plug-in technology to configure a solution for most requirements. See our home page for details on all our solutions and plugins.

*Further reading on our web site*

Batch scanning solutions

<http://www.scantopdf.com/product/-in-department/departments/batch-scanning-solutions>

Batch file processing solutions

<http://www.scantopdf.com/product/-in-department/departments/batch-file-processing-solutions>

If your client's requirement cannot be met by a standard solution then we will assist you in building and configuring the correct solution using our range of plugins

Plugins - <http://www.scantopdf.com/product/-in-department/departments/plugin-ins-most-popular>

## Delivery

All our software is delivered electronically. We do not provide software on any other medium. All software must be activated with suitable activation keys. These can be generated online on behalf of the

customer using our website [www.scantopdf.com](http://www.scantopdf.com) by the reseller, or OIC will provide them offline upon request. We do not therefore charge delivery costs.

## Lead Times

Delivery lead times are obviously not applicable because the software is delivered electronically. Please note however that OIC will only provide activation keys when payment (or proof of payment) has been received. This may not apply for some account holders subject to OIC Approval.

## Software Activation

All ScanToPDF software must be activated using keys targeted to the PC that the software is installed on. Activation can be done either

Online using the “Keys” section of the website account used to purchase the software. This page has more details

<https://www.scantopdf.com/help-info/activation>

Manually by requesting keys from [licensing@oimaging.co.uk](mailto:licensing@oimaging.co.uk). This page has more details

<https://www.scantopdf.com/help-info/activation/manual-request>

## Part Numbers (SKU Numbers)

Part numbers are available from our website product pages and will be included on your quotation in the Part Code field.

## Recommended Retail Prices (R.R.P)

Current recommended retail prices are available from our website [www.scantopdf.com](http://www.scantopdf.com)

and are available on request from [info@oimaging.co.uk](mailto:info@oimaging.co.uk)

## Available Languages

English, German (Deutsch), Italian (Italiano), French (Français), Spanish (Español), Dutch (Nederlands)

Czech (Cesky), Danish (Dansk), Greek (Ελληνικά), Norwegian (Norske), Polish (Polski), Portuguese (Brazil)

Swedish (Svenska), Lithuanian (Lietuvių), Portuguese (Portugal), Chinese (中文), Japanese (日本語)

Welsh (Cymraeg)

## Technical Requirements

ScanToPDF is Windows software. Please visit this web page for the technical requirements

<http://www.scantopdf.com/help-info/technical-requirements>

## Reseller Prices

Standard reseller discount is 10% off R.R.P and will be included on all quotations in the “Reseller Discount” field. Deeper discounts are available upon agreement from OIC. The discount is calculated after any other discounts have been subtracted, such as multi-copy discounts.

## Multi Copy “Tier” Discounts

We offer discounts for SINGLE ORDERS of more than 1 license. Our "Tier Discounts" are shown on our web site. Please visit for the latest details <http://www.scantopdf.com/discounts/tier-pricing>

The appropriate discount will be shown on any quotation sent by our sales team. The discount will be applied automatically by the web site checkout page.

## Support

Our quotations always include our support and FREE upgrades package, OIC Remote Assurance. This is priced at 25% of the LIST PRICE OF THE SOFTWARE. This is completely optional, but we would advise ALL customers to take this option as it provides access to PRIORITY support and FREE upgrades.

## Payment Options

- Online using Credit/Debit card (via WorldPay payment gateway)
- Online using PayPal
- Online using Bank Transfer (upon request). You will have 30 days to complete payment
- Purchase Order

### **PLEASE NOTE**

Permanent Activation Keys are only provided upon receipt of payment, or proof of payment (subject to OIC review and approval). Temporary keys will be provided to cover any delay in international payment processing.

Please contact OiC and indicate your preferred payment method and our consultants will send you the required details. Payment on account can be provided on an invitation only basis.

## Further Information

Please visit this web page for online information

<http://www.scantopdf.com/reseller-program>